

Our Ref: CS/ps

4th June 1998

Ms D Byrne  
Director  
Jorade Commercial Services Ltd  
18 Appletree Lane  
Spencers Wood  
Reading  
Berkshire  
RG7 1EF



EXTERIOR CLEANING &  
ESTATE MAINTENANCE  
NATIONWIDE

5C Elmfield Road, Gosforth  
Newcastle upon Tyne, NE3 4AY  
Tel: (0191) 213 0200  
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Dear Debbie

Many thanks for a copy of your new advertising material featuring our vans fitted with your ramps.

As you know we tried out the ramps on an earlier set of vehicles and were delighted with these, hence the repeat order and orders to come.

We use a variety of machinery in our business in both cleaning and landscaping including ride-on grass cutters, outdoor heavy duty vacuums, etc. Your ramp system provides safe and easy access avoiding any risk of damage to the vehicle or injury to the employee, which is very important from a Health and Safety point of view. Finally we look more professional than the competition.

Many thanks for your help and prompt attention to our past orders and I look forward to a continued association with you.

Yours sincerely,

**Colin Stamp**  
Managing Director

